# JAMES ROBINSON

ROOKIE OF THE YEAR PUSH

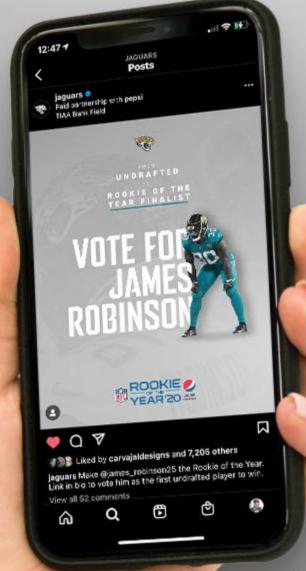
2020 RECAP





#### **SUMMARY:**

- 42 POSTS
- 2,436,452 IMPRESSIONS
- 120,700 ENGAGEMENTS
- · 7,785 SHARES (VOTES)
- 2,678 VOTE LINK CLICKS (POSSIBLY MULTIPLE TIMES)







## TOP POSTS

1. Field Yates quote



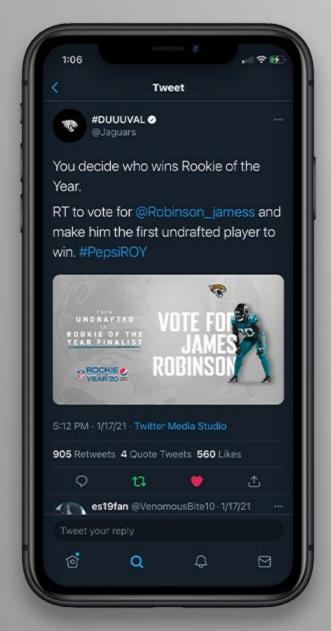






## TOP POSTS

2. Undrafted Rookie to ROY









## TOP POSTS

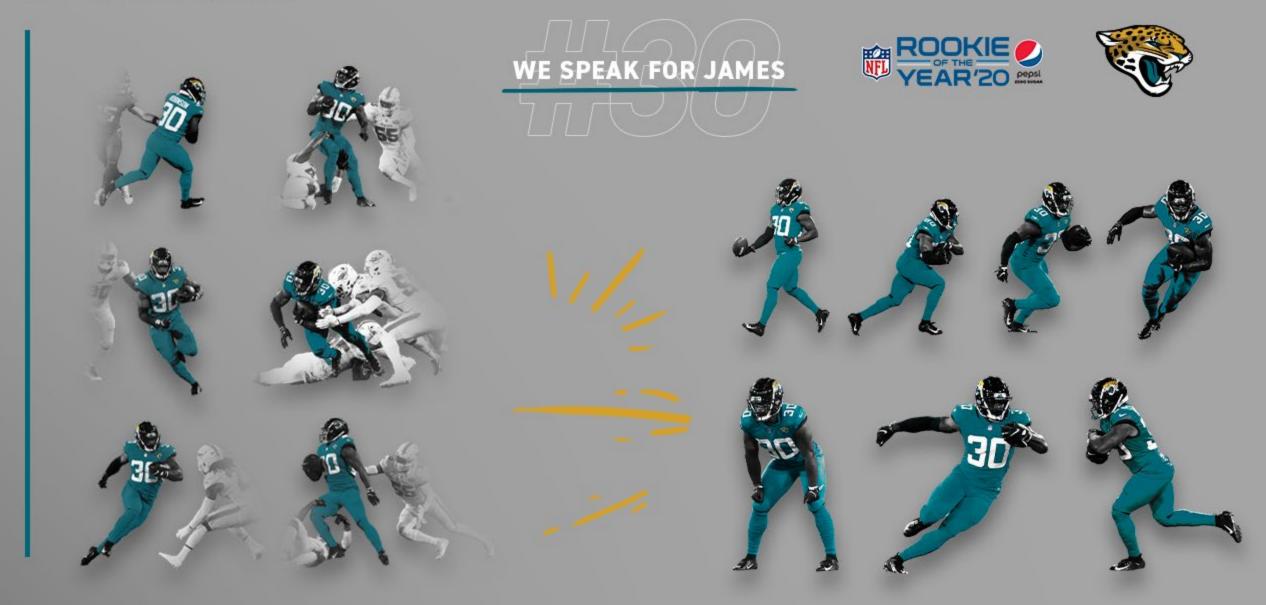
3. Madden Rating Increase





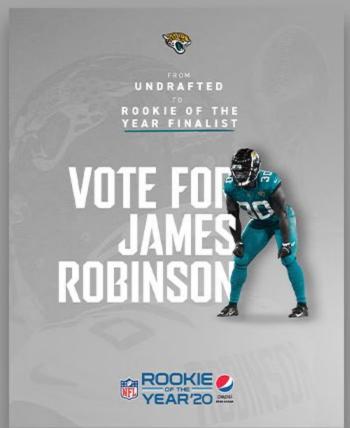


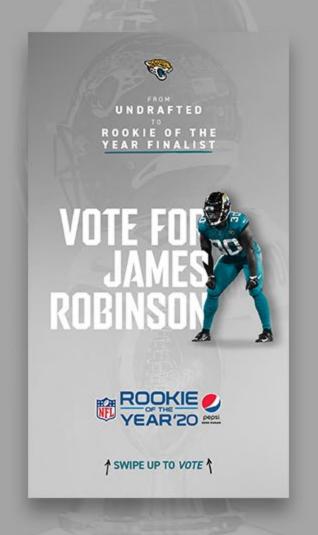
### #DESIGNELEMENTS



#### **#SOCIALPOSTS**







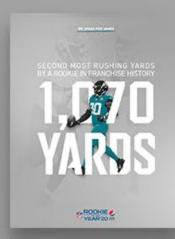




### **#STATGRAPHICS**

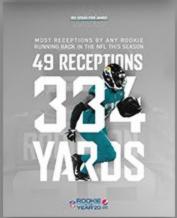




















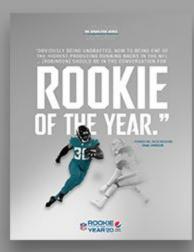








### **#QUOTEGRAPHICS**





























#### **#PUSHEMAILS**









#### **TAKEAWAYS:**

- GRAPHICS CONSISTENTLY PERFORMED BETTER THAN OUR VIDEOS
- WE DIDN'T RECEIVE CONFIRMATION ABOUT RT TO VOTE UNTIL AFTER THE CAMPAIGN LAUNCHED, WHICH WOULD HAVE ADJUSTED SOME OF OUR STRATEGY WITH THE CONVERSATIONAL CARD (LIKE PUTTING COPY ABOUT RTING IN THE PRELOADED CONVERSATIONAL CARD)
- IT BECAME CLEAR THAT FANS DIDN'T REALIZE THAT THEIR VOTE DETERMINES THE WINNER. SAW AN INCREASE IN ENGAGEMENT WHEN THE COPY CLEARLY STATED 'YOU DECIDE WHO WINS ROOKIE OF THE YEAR'
- DEFINITELY AN UPHILL BATTLE AS EVEN FANS WITH JAGUARS IN THEIR BIO WOULD REGULARLY COMMENT WITH "HERBERT DESERVES IT THOUGH"





# JAMES ROBINSON

ROOKIE OF THE YEAR PUSH

THANK YOU

